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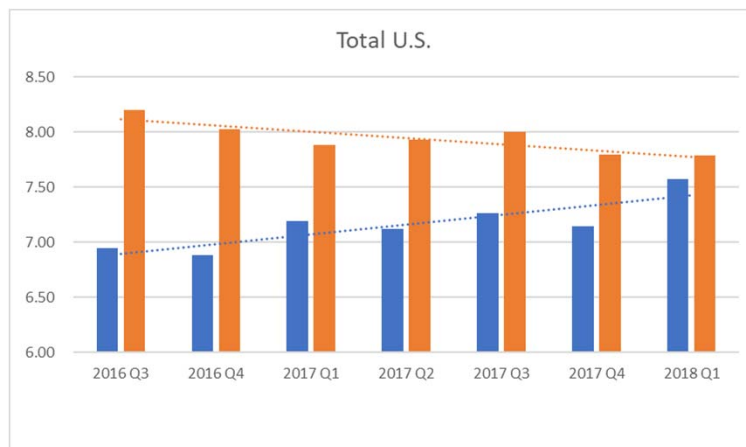
Trends in Therapy Visits per Episode

HHFMA Update with the Experts February 20, 2019

Presented by: Norbert Hudak
Chief Strategy Officer

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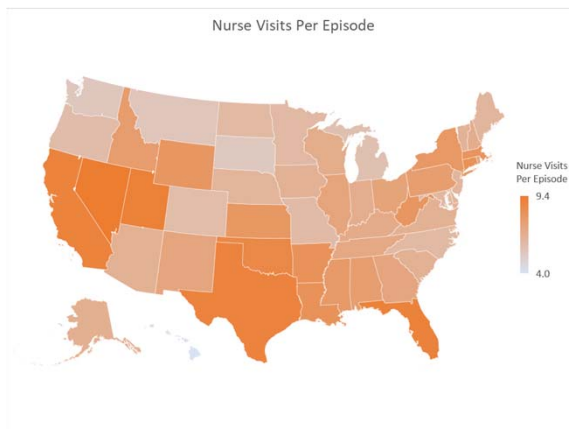
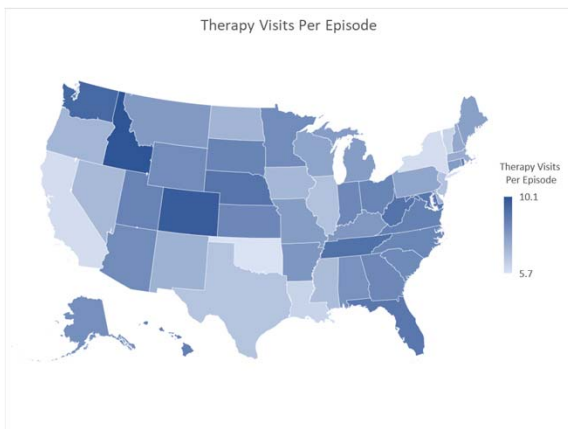
Therapy visits per episode grow while nurse visits decline



Source: Excel Health Market Intelligence Portal for Home Health.

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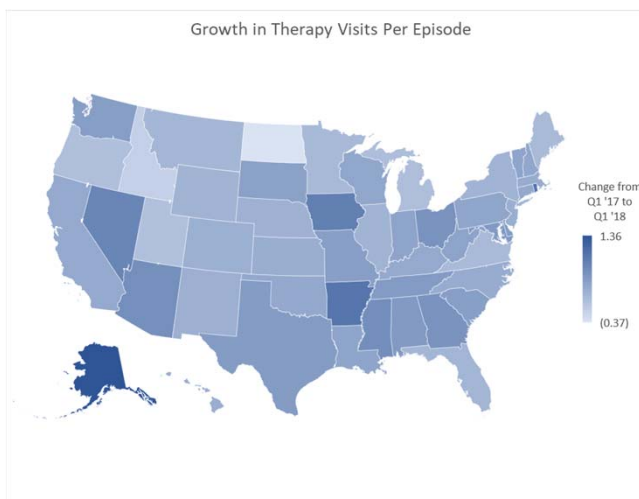
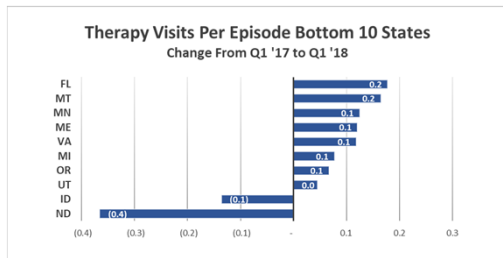
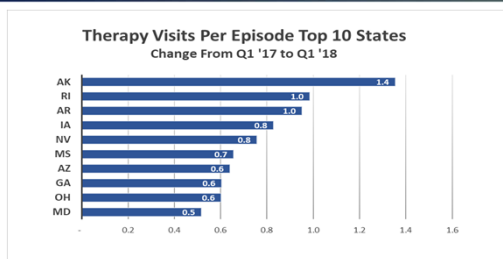
Therapy Visits Per Episode and Nurse Visits Per Episode



Source: Excel Health Market Intelligence Portal for Home Health.

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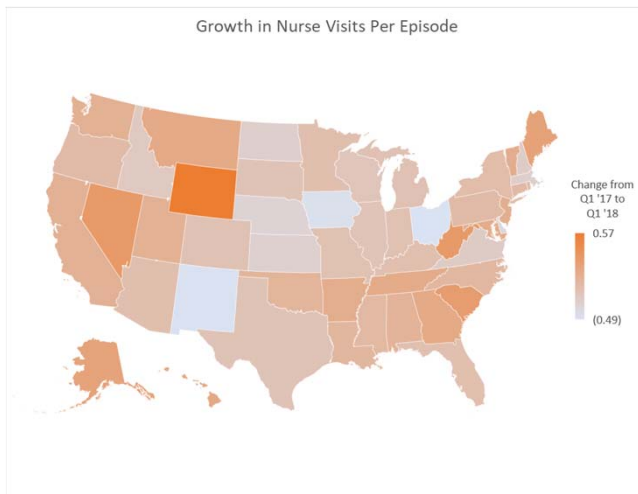
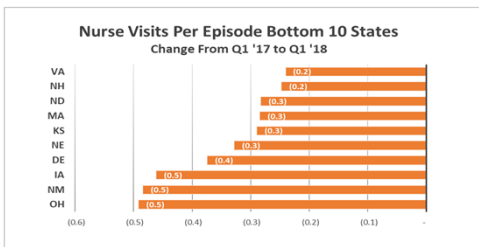
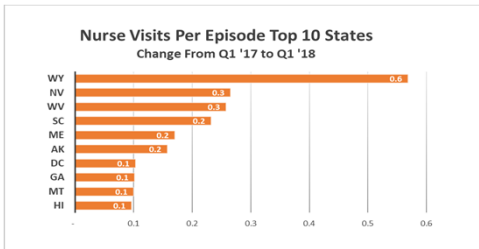
Growth of Therapy Visits Per Episode



Source: Excel Health Market Intelligence Portal for Home Health.

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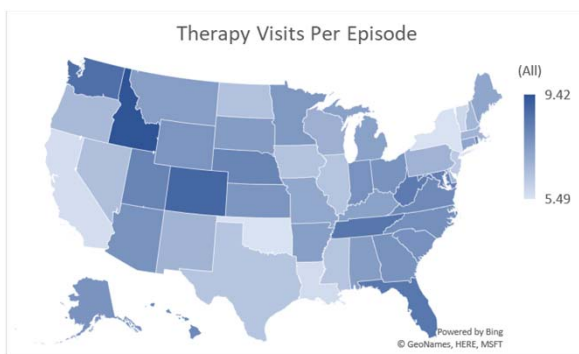
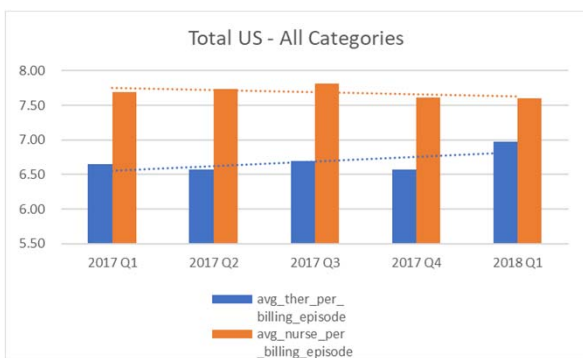
Growth of Nurse Visits Per Episode



Source: Excel Health Market Intelligence Portal for Home Health.

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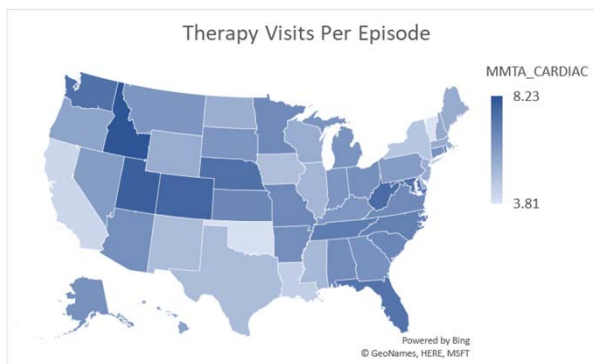
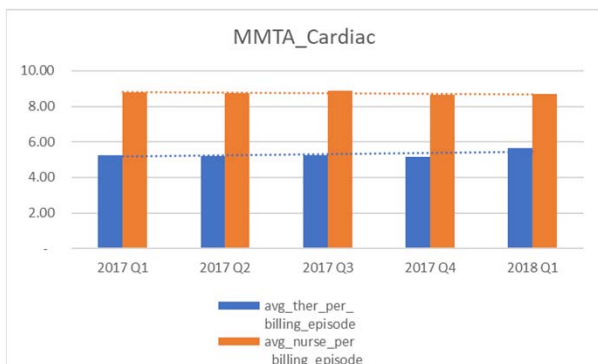
Therapy Visits Per Episode – All PDGM Categories



Source: Excel Health Market Intelligence Portal for Home Health.

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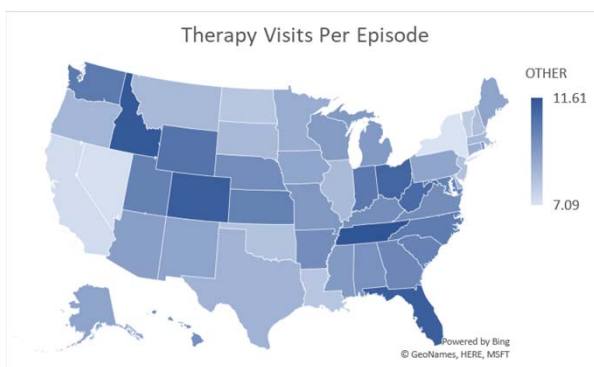
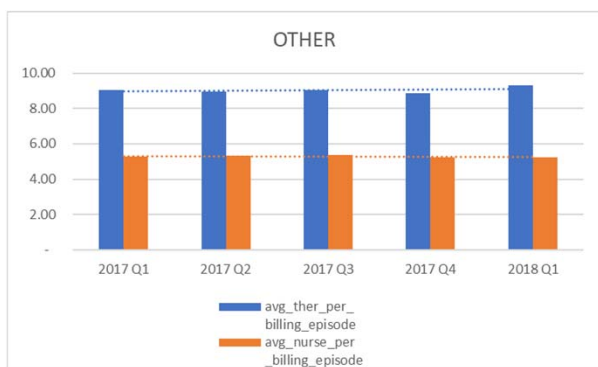
Therapy Visits Per Episode – MMTA Cardiac Only



Source: Excel Health Market Intelligence Portal for Home Health.

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Therapy Visits Per Episode – Other Only



Source: Excel Health Market Intelligence Portal for Home Health.

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Appendix

Source: Excel Health Market Intelligence Portal for Home Health.

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Nurse and Therapy Trends for All 50 States



Market	Therapy Visits Per Episode	Change from Q1 '17 to Q1 '18	Nurse Visits Per Episode	Change from Q1 '17 to Q1 '18	Market	Therapy Visits Per Episode	Change from Q1 '17 to Q1 '18	Nurse Visits Per Episode	Change from Q1 '17 to Q1 '18	Market	Therapy Visits Per Episode	Change from Q1 '17 to Q1 '18	Nurse Visits Per Episode	Change from Q1 '17 to Q1 '18
AK	8.3	1.4	6.7	0.2	KY	8.1	0.3	6.9	(0.1)	NY	5.9	0.2	7.9	(0.1)
AL	8.2	0.5	7.6	(0.0)	LA	6.2	0.4	8.2	(0.0)	OH	8.6	0.6	7.3	(0.5)
AR	8.1	1.0	8.2	0.1	MA	7.4	0.3	8.1	(0.3)	OK	5.7	0.3	8.8	(0.0)
AZ	8.4	0.6	6.6	(0.1)	MD	9.1	0.5	6.3	0.1	OR	7.1	0.1	6.0	(0.1)
CA	5.9	0.3	9.0	0.0	ME	7.8	0.1	6.4	0.2	PA	7.6	0.4	7.6	(0.1)
CO	9.9	0.3	6.0	(0.1)	MI	7.9	0.1	5.8	(0.1)	RI	8.6	1.0	7.4	(0.1)
CT	8.0	0.3	8.3	(0.1)	MN	8.4	0.1	6.2	(0.1)	SC	8.5	0.5	6.6	0.2
DC	7.5	0.4	6.6	0.1	MO	7.9	0.5	6.1	(0.1)	SD	8.7	0.4	5.4	(0.2)
DE	7.2	0.5	6.4	(0.4)	MS	6.9	0.7	7.8	(0.1)	TN	9.2	0.5	7.0	0.1
FL	9.0	0.2	9.1	(0.1)	MT	8.0	0.2	5.6	0.1	TX	6.7	0.5	9.0	(0.2)
GA	8.5	0.6	7.2	0.1	NC	8.6	0.3	6.2	(0.0)	UT	8.7	0.0	9.2	0.0
HI	8.8	0.3	4.0	0.1	ND	7.2	(0.4)	6.2	(0.3)	VA	8.7	0.1	6.7	(0.2)
IA	7.1	0.8	6.6	(0.5)	NE	9.2	0.2	6.4	(0.3)	VT	6.2	0.4	6.5	0.1
ID	10.1	(0.1)	7.7	(0.2)	NH	7.5	0.4	6.8	(0.2)	WA	9.5	0.5	5.5	0.0
IL	6.8	0.2	7.3	(0.2)	NJ	6.8	0.3	6.4	0.0	WI	7.6	0.4	6.9	(0.2)
IN	8.5	0.4	6.8	(0.1)	NM	7.3	0.3	7.2	(0.5)	WV	9.2	0.4	8.0	0.3
KS	8.6	0.3	8.0	(0.3)	NV	7.0	0.8	9.4	0.3	WY	8.4	0.2	8.0	0.6

Source: Excel Health Market Intelligence Portal for Home Health.

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Nurse and Therapy Trends by Treatment Category



PDGM group	Therapy Visits Per Episode Q1 2018	Therapy Visits Per Episode YOY % change	Nurse Visits Per Episode YOY % change	Nurse Visits Per Episode Q1 2018
Behave_Health	5.34	11.3%	6.74	-1.5%
Complex	2.15	13.7%	6.81	3.2%
MMTA_After	5.04	5.3%	8.10	-1.2%
MMTA_Cardiac	5.66	7.5%	8.67	-1.0%
MMTA_Endo	4.93	7.9%	12.46	0.8%
MMTA_Gi_Gu	5.52	7.5%	7.70	-1.1%
MMTA_Infect	4.52	8.1%	8.00	0.5%
MMTA_Other	5.16	10.6%	9.14	-2.8%
MMTA_Resp	6.50	7.7%	7.56	-1.6%
MS_Rehab	9.60	1.9%	4.80	-2.8%
Neuro_Rehab	10.76	3.6%	5.49	-3.1%
Other	9.30	2.7%	5.23	-0.8%
Wound	3.75	6.0%	13.78	0.0%

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